

TrueFort Microsegmentation delivers more than just internal 'east-west' visibility for FCB Bank

For FCB Bank, earning trust drives successful relationships

While a bank manages millions of transactions every day, personal relationships are at the core of a bank's success, and FCB Bank is no different. A family-owned and managed bank that opened its doors in 1901, FCB serves customers in Illinois and Missouri through sixteen branch locations. In order to build and maintain its customer relationships, FCB Bank must keep its applications up-to-date to meet growing and changing demands. FCB Bank provides customers with the best digital products and services available. They offer four electronic banking options - online, mobile, tablet, and telephone - which give customers secure, up-to-the-minute account access. They deliver to customers the freedom of 24/7 banking and time-saving features like digital Bill Pay and Mobile Deposit. As banking technologies evolve, FCB must also maintain the highest level of commitment to cybersecurity and activity monitoring at the application level. This is where the TrueFort platform comes in.

TrueFort delivers 'east-west' visibility and makes it accessible - immediately

To respond to the bank's dynamic needs, FCB had grown the IT team by 40 percent over the last five years. One of the principal challenges FCB's IT team took on was gaining internal visibility into the critical servers that housed all their online banking applications. To help meet this challenge, FCB IT Director Eric Hatton began speaking with us at TrueFort. "We needed a solution to give us much more 'east-west' visibility," explained Eric's colleague FCB Bank IT Manager Jacob Graham, "and TrueFort delivered." Jacob continues, "As I onboarded the TrueFort solution, I found the user interface to be really nice and intuitive, and it enabled me to create many different reports. For example, when I am on one of our domain controllers, and I want to see if there were any RDP connections, I can build that report, and TrueFort puts this knowledge immediately in front of me. I could find this information without TrueFort by looking through logs and hopping on several different servers, but it would be a manual process and take a long time to track down."

"We needed something to give us much more 'east-west' visibility, and the TrueFort solution delivered."

"TrueFort provided the background I needed to get my head around the information. As someone new to the solution, the training got me up to speed quickly and without frustration."

✔ SUCCESS STORY

TrueFort helps FCB Bank get a handle on how to leverage the increased visibility

Gaining the level of visibility that TrueFort provides can be overwhelming when a client is just starting out. "The training TrueFort provides on the solution helped me break the knowledge down into base sections so I could use it properly. Also, I was not familiar with some of the nomenclature used in the solution, so TrueFort clarified this and provided the background I needed to get my head around the information. As someone new to the solution, the training got me get up to speed quickly and without frustration," explained Jacob.

As a CrowdStrike customer, FCB Bank didn't have to install a new agent to deploy TrueFort

The ability to leverage their existing CrowdStrike agent to run the TrueFort platform was a huge differentiator in the market and a critical selling point for FCB. The depth and breadth of the TrueFort platform also put it head and shoulders above competitors. Not only did the platform address the visibility gap through microsegmentation, but it also detected anomalous activity and made it possible to enforce security policies. Microsegmentation mitigates the risk of lateral movement in a specific set of workloads and TrueFort takes detection to the next level by offering true enforcement capability. If something goes "bump" in the middle of the night within a microsegmentation environment, the team can push that off to the SOC to get better clarity and eventually to audit management enforcement.

"With TrueFort, we feel our relationship just started when we decided to work together. The results that platform delivers, the outstanding ongoing training and service, and the ease of use have made this deployment a great success."

ABOUT TRUEFORT

TrueFort puts you in control of lateral movement across the data center and cloud. The TrueFort Cloud extends protection beyond network activity by shutting down the abuse of service accounts. Founded by former IT executives from Bank of America and Goldman Sachs, leading global enterprises trust TrueFort to deliver unmatched application environment discovery and microsegmentation for accounts and activity.

Learn how TrueFort can enable zero trust application protection for your organization through microsegmentation and other application-centric controls.

Contact us at sales@truefort.com

TrueFort takes FCB Bank beyond internal visibility

In addition to gaining internal 'east-west' visibility into the critical servers that housed all their online banking applications, TrueFort also helps FCB Bank see how external devices communicate with an internal device that has an agent on it, like a critical server or set of servers. FCB was blind to this prior to deploying the TrueFort platform. Jacob sums it up, "It's really simple for us: TrueFort enables us to see any data that comes in, any data that goes out, and any data that goes east-west. Because we can see it, we have the ability to interact with it. We can see where it's going and where it's coming from, so we can figure out why it's doing what it's doing."

What does the future hold for FCB Bank and TrueFort?

"We expect to work with TrueFort for a long time to come," said Jacob. "With some vendors, the relationship ends when they get you the product, and they go away. They leave you with some videos, and some documentation, and tell you to call customer service if you have a question. With TrueFort, we feel our relationship just started when we decided to work together. The results that the platform delivers, the outstanding ongoing training and service, and the ease of use, have made this deployment a great success." This dynamic aligns beautifully with FCB Bank's commitment to its own customers. Like TrueFort, they pride themselves on employing knowledgeable and friendly staff to build strong relationships and create lifelong bonds.



3 West 18th Street
Weehawken, NJ, 07086
United States of America

+1 201 766 2023
sales@truefort.com